



K · C O E
I S O M

Farm Program Services

Base and Yield Analysis Agriculture Act of 2014

Producers and landowners have the chance to reallocate base acres to more accurately reflect recent planting history, as well as update your FSA yields for the first time since 2002. Analyzing your base and yield is the first step to ensure maximum payment calculations for the next five years.

Reasons to update yields and reallocate base acres:

- The base and yield options may significantly increase farm program support payments over the next five years (2014-2018).
- **You only have one chance to make updates.** If the landowner does not update yield or reallocate base, the yields and bases in effect as of 9/30/2013 will be used for your payment calculations through 2018.
- Missing this chance is an irrevocable decision and may affect the value of the farm as **base and yields stay with your farm even if sold any time through 2018.**
- Your current yields and base may not be representative of your operation today. **Many producer's yields and bases date back to 1985.**
- If you're an operator with absent landowners, an independent base and yield analysis may convince the landowner to update, resulting in significant benefits to you both.

Trust Kennedy and Coe's Farm Program Services team, led by nationally renowned farm-program expert Wayne Myers, to perform your base and yield analysis. We walk you through every step, providing insights on the pros and cons of base reallocation and yield update decisions.



Kennedy and Coe's Base and Yield Analysis Service provides:

- Recommendations on updating yields, crop by crop.
 - Comparison, by farm, of your "new" reallocated bases to previous "old" crop bases. These assist you in your Price Loss Coverage (PLC) and Agriculture Risk Coverage (ARC) elections.
 - Ready-to-send and sign letter:
 - that operators can send to landowners explaining the importance of these decisions and why the landowner should follow the enclosed recommendations.
- OR
- that landowners can send to operators to explain the importance of these decisions and inform the operator of their intended updates and elections.
 - Background "need to know" information about the base reallocation and yield update options outlined in Commodity Title I of the Act.